

An Introduction to Game Theory

Part I: Strategic Games

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Strategic Game

- A **strategic game** G consists of
 - a finite set N (the set of **players**)
 - for each player $i \in N$ a non-empty set A_i (the set of **actions** or **strategies** available to player i), whereby $A = \prod_i A_i$
 - for each player $i \in N$ a function $u_i: A \rightarrow R$ (the **utility** or **payoff** function)
 - $G = (N, (A_i), (u_i))$
- If A is finite, then we say that the game is *finite*

Playing the Game

- Each player i makes a **decision** which action to play: a_i
- All players make their moves simultaneously leading to the **action profile** $a^* = (a_1, a_2, \dots, a_n)$
- Then each player gets the **payoff** $u_i(a^*)$
- Of course, each player tries to maximize its own payoff, but what is the right decision?
- **Note:** While we want to maximize our payoff, we are not interested in harming our opponent. It just does not matter to us what he will get!
 - If we want to model something like this, the payoff function must be changed

Notation

- For *2-player games*, we use a matrix, where the strategies of **player 1** are the **rows** and the strategies of **player 2** the **columns**
- The payoff for every action profile is specified as a pair x,y , whereby x is the value for player 1 and y is the value for player 2
- Example: For (T,R), **player 1** gets x_{12} , and **player 2** gets y_{12}

	Player 2 L action	Player 2 R action
Player1 T action	x_{11}, y_{11}	x_{12}, y_{12}
Player1 B action	x_{21}, y_{21}	x_{22}, y_{22}

Example Game: Bach and Stravinsky

- Two people want to out together to a concert of music by either Bach or Stravinsky. Their main concern is to go out together, but one prefers Bach, the other Stravinsky. Will they meet?
- This game is also called the *Battle of the Sexes*

	Bach	Stravinsky
Bach	2,1	0,0
Stravinsky	0,0	1,2

Example Game: Hawk-Dove

- Two animals fighting over some prey.
- Each can behave like a dove or a hawk
- The best outcome is if oneself behaves like a hawk and the opponent behaves like a dove
- This game is also called *chicken*.

	Dove	Hawk
Dove	3,3	1,4
Hawk	4,1	0,0

Example Game: Prisoner's Dilemma

- Two suspects in a crime are put into separate cells.
- If they both confess, each will be sentenced to 3 years in prison.
- If only one confesses, he will be freed.
- If neither confesses, they will both be convicted of a minor offense and will spend one year in prison.

	Don't confess	Confess
Don't confess	3,3	0,4
Confess	4,0	1,1

Solving a Game

- What is the right move?
- Different possible **solution concepts**
 - Elimination of strictly or weakly **dominated** strategies
 - **Maximin** strategies (for minimizing the loss in zero-sum games)
 - **Nash equilibrium**
- How difficult is it to compute a solution?
- Are there always solutions?
- Are the solutions unique?

Strictly Dominated Strategies

- **Notation:**
 - Let $a = (a_i)$ be a strategy profile
 - $a_{-i} := (a_1, \dots, a_{i-1}, a_{i+1}, \dots, a_n)$
 - $(a_{-i}, a'_i) := (a_1, \dots, a_{i-1}, a'_i, a_{i+1}, \dots, a_n)$
- **Strictly dominated strategy:**
 - An strategy $a_j^* \in A_j$ is *strictly dominated* if there exists a strategy a'_j such that for all strategy profiles $a \in A$:
$$u_j(a_{-j}, a'_j) > u_j(a_{-j}, a_j^*)$$
- Of course, it is **not rational** to play **strictly dominated strategies**

Iterated Elimination of Strictly Dominated Strategies

- Since strictly dominated strategies will never be played, one can **eliminate** them from the game
- This can be done **iteratively**
- If this converges to a single strategy profile, the result is **unique**
- This can be regarded as the **result** of the game, because it is the **only rational outcome**

Iterated Elimination: Example

- Eliminate:
 - b4, dominated by b3
 - a4, dominated by a1
 - b3, dominated by b2
 - a1, dominated by a2
 - b1, dominated by b2
 - a3, dominated by a2

➤ Result: (a2,b2)

	b1	b2	b3	b4
a1	1, 7	2, 5	7, 2	0, 1
a2	5, 2	3, 3	5, 2	0, 1
a3	7, 0	2, 5	0, 4	0, 1
a4	0, 0	0, 2	0, 0	0, 1

Diagram illustrating the iterated elimination process. The table shows a 4x4 matrix of payoffs. Red lines indicate the elimination of rows a1, a3, and a4, and columns b1, b3, and b4. The cell (a2, b2) with payoffs (3, 3) is circled in red, indicating it is the final result. Arrows show the dominance relationships: a2 dominates a1 and a3; b2 dominates b1, b3, and b4.

Iterated Elimination: Prisoner's Dilemma

- Player 1 reasons that “not confessing” is strictly dominated and eliminates this option
- Player 2 reasons that player 1 will not consider “not confessing”. So he will eliminate this option for himself as well
- So, they both confess

	Don't confess	Confess
Don't confess	3, 3	0, 4
Confess	4, 0	1, 1

Weakly Dominated Strategies

- Instead of strict domination, we can also go for weak domination:
 - An strategy $a_j^* \in A_j$ is *weakly dominated* if there exists a strategy a_j' such that for all strategy profiles $a \in A$:

$$u_j(a_{-j}, a_j') \geq u_j(a_{-j}, a_j^*)$$

and for at least one profile $a \in A$:

$$u_j(a_{-j}, a_j') > u_j(a_{-j}, a_j^*).$$

Results of Iterative Elimination of Weakly Dominated Strategies

- The result is not necessarily unique
- Example:
 - Eliminate
 - $T (\leq M)$
 - $L (\leq R)$
 - Result: (1,1)
 - Eliminate:
 - $B (\leq M)$
 - $R (\leq L)$
 - Result (2,1)

	L	R
T	2,1	0,0
M	2,1	1,1
B	0,0	1,1

Analysis of the *Guessing 2/3 of the Average* Game

- All strategies above 67 are weakly dominated, since they will *never ever* lead to winning the prize, so they can be eliminated!
- This means, that all strategies above
$$\frac{2}{3} \times 67$$
can be eliminated
- ... and so on
- ... until all strategies above 1 have been eliminated!
- So: The rationale strategy would be to play 1!

Existence of Dominated Strategies

- Dominating strategies are a convincing **solution concept**
- Unfortunately, often dominated strategies do not exist
- What do we do in this case?
 - **Nash equilibrium**

	Dove	Hawk
Dove	3,3	1,4
Hawk	4,1	0,0

Nash Equilibrium

- A *Nash equilibrium* is an action profile $a^* \in A$ with the property that for all players $i \in N$:
$$u_i(a^*) = u_i(a^*_{-i}, a^*_i) \geq u_i(a^*_{-i}, a_i) \quad \forall a_i \in A_i$$
- In words, it is an action profile such that there is **no incentive** for any agent **to deviate** from it
- While it is less convincing than an action profile resulting from iterative elimination of dominated strategies, it is still a **reasonable solution concept**
- If there exists a **unique solution** from **iterated elimination of strictly dominated strategies**, then it is also a **Nash equilibrium**

Example Nash-Equilibrium: Prisoner's Dilemma

- Don't – Don't
 - not a NE
- Don't – Confess (and vice versa)
 - not a NE
- Confess – Confess
 - NE

	Don't confess	Confess
Don't confess	3,3	0,4
Confess	4,0	1,1

Example Nash-Equilibrium: Hawk-Dove

- Dove-Dove:
 - not a NE
- Hawk-Hawk
 - not a NE
- Dove-Hawk
 - is a NE
- Hawk-Dove
 - is, of course, another NE
- So, NEs are not necessarily unique

	Dove	Hawk
Dove	3,3	1,4
Hawk	4,1	0,0

Auctions

- An **object** is to be **assigned** to a player in the set $\{1, \dots, n\}$ in exchange for a payment.
- Player i **valuation** of the object is v_i , and $v_1 > v_2 > \dots > v_n$.
- The mechanism to assign the object is a **sealed-bid auction**: the players simultaneously submit bids (non-negative real numbers)
- The object is given to the player with the lowest index among those who submit the highest bid in exchange for the payment
- The payment for a **first price** auction is the highest bid.
- What are the Nash equilibria in this case?

Formalization

- Game $G = (\{1, \dots, n\}, (A_i), (u_i))$
- A_i : bids $b_i \in \mathbb{R}^+$
- $u_i(b_{-i}, b_i) = v_i - b_i$ if i has won the auction, 0 otherwise
- Nobody would bid more than his valuation, because this could lead to negative utility, and we could easily achieve 0 by bidding 0.

Nash Equilibria for First-Price Sealed-Bid Auctions

- The Nash equilibria of this game are all profiles b with:
 - $b_i \leq b_1$ for all $i \in \{2, \dots, n\}$
 - No i would bid more than v_2 because it could lead to negative utility
 - If a b_i (with $< v_2$) is higher than b_1 player 1 could increase its utility by bidding $v_2 + \varepsilon$
 - So 1 wins in all NEs
 - $v_1 \geq b_1 \geq v_2$
 - Otherwise, player 1 either loses the bid (and could increase its utility by bidding more) or would have itself negative utility
 - $b_j = b_1$ for at least one $j \in \{2, \dots, n\}$
 - Otherwise player 1 could have gotten the object for a lower bid

Another Game: Matching Pennies

- Each of two people chooses either **Head** or **Tail**. If the choices differ, player 1 pays player 2 a euro; if they are the same, player 2 pays player 1 a euro.
- This is also a **zero-sum** or **strictly competitive** game
- No NE at all! What shall we do here?

	Head	Tail
Head	1,-1	-1,1
Tail	-1,1	1,-1

Conclusions

- **Strategic games** are one-shot games, where everybody plays its move simultaneously
- The game outcome is the **action profile** resulting from the individual choices.
- Each player gets a payoff based on its **payoff function** and the resulting action profile.
- **Iterated elimination of strictly dominated strategies** is a convincing solution concept, but unfortunately, most of the time it does not yield a unique solution
- **Nash equilibrium** is another solution concept: Action profiles, where **no player has an incentive to deviate**
- It also might **not be unique** and there can be even infinitely many NEs.
- Also, there is no guarantee for the **existence** of a NE