

# Game Theory

## 12. Mechanism Design

Albert-Ludwigs-Universität Freiburg



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- Preference relations  $\succsim$  contain no information about “by how much” one candidate is preferred.
- Idea: Use money to measure this.
- Use money also for transfers between players “for compensation”.

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## Formalization:

- Set of **alternatives**  $A$ .
- Set of  $n$  **players**  $N$ .
- **Valuation functions**  $v_i : A \rightarrow \mathbb{R}$  such that  $v_i(a)$  denotes the value player  $i$  assigns to alternative  $a$ .
- **Payment functions** specifying amount  $p_i \in \mathbb{R}$  that player  $i$  pays.
- **Utility** of player  $i$ :  $u_i(a) = v_i(a) - p_i$ .



# Second Price Auctions



## Second price auctions:

- There are  $n$  players **bidding** for a single item.
- Player  $i$ 's **private** valuations of item:  $w_i$ .
- **Desired outcome**: Player with highest private valuation wins bid.
- Players should reveal their valuations truthfully.
- Winner  $i$  pays price  $p^*$  and has utility  $w_i - p^*$ .
- Non-winners pay nothing and have utility 0.

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Formally:

- $A = N$
- $v_i(a) = \begin{cases} w_i & \text{if } a = i \\ 0 & \text{else} \end{cases}$
- What about payments? Say player  $i$  wins:
  - $p^* = 0$  (winner pays nothing): bad idea, players would manipulate and publicly declare values  $w_i' \gg w_i$ .
  - $p^* = w_i$  (winner pays his valuation): bad idea, players would manipulate and publicly declare values  $w_i' = w_i - \varepsilon$ .
  - **better:**  $p^* = \max_{j \neq i} w_j$  (winner pays second highest bid).

## Definition (Vickrey Auction)

The winner of the **Vickrey Auction** (aka second price auction) is the player  $i$  with the highest declared value  $w_i$ . He has to pay the second highest declared bid  $p^* = \max_{j \neq i} w_j$ .

## Proposition (Vickrey)

Let  $i$  be one of the players and  $w_i$  his valuation for the item,  $u_i$  his utility if he truthfully declares  $w_i$  as his valuation of the item, and  $u'_i$  his utility if he falsely declares  $w'_i$  as his valuation of the item. Then  $u_i \geq u'_i$ .

## Proof

See

[http://en.wikipedia.org/wiki/Vickrey\\_auction](http://en.wikipedia.org/wiki/Vickrey_auction).

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# Incentive Compatible Mechanisms



- **Idea:** Generalization of Vickrey auctions.
- **Preferences** modeled as functions  $v_i : A \rightarrow \mathbb{R}$ .
- Let  $V_i$  be the **space of all such functions** for player  $i$ .
- Unlike for social choice functions: Not only decide about **chosen alternative**, but also about **payments**.

## Definition (Mechanism)

A **mechanism**  $\langle f, p_1, \dots, p_n \rangle$  consists of

- a **social choice function**  $f : V_1 \times \dots \times V_n \rightarrow A$  and
- for each player  $i$ , a **payment function**  $p_i : V_1 \times \dots \times V_n \rightarrow \mathbb{R}$ .

## Definition (Incentive Compatibility)

A mechanism  $\langle f, p_1, \dots, p_n \rangle$  is called **incentive compatible** if for each player  $i = 1, \dots, n$ , for all preferences  $v_1 \in V_1, \dots, v_n \in V_n$  and for each preference  $v'_i \in V_i$ ,

$$v_i(f(v_i, v_{-i})) - p_i(v_i, v_{-i}) \geq v_i(f(v'_i, v_{-i})) - p_i(v'_i, v_{-i}).$$

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# VCG Mechanisms

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- If  $\langle f, p_1, \dots, p_n \rangle$  is **incentive compatible**, **truthfully** declaring ones preference is a **dominant** strategy.
- The **Vickrey-Clarke-Groves mechanism** is an incentive compatible mechanism that maximizes “social welfare”, i.e., the sum over all individual utilities  $\sum_{i=1}^n v_i(a)$ .
- **Idea**: Reflect other players’ utilities in payment functions, align all players’ incentives with goal of maximizing social welfare.

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## Definition (Vickrey-Clarke-Groves mechanism)

A mechanism  $\langle f, p_1, \dots, p_n \rangle$  is called a **Vickrey-Clarke-Groves mechanism (VCG mechanism)** if

- 1  $f(v_1, \dots, v_n) \in \operatorname{argmax}_{a \in A} \sum_{i=1}^n v_i(a)$  for all  $v_1, \dots, v_n$  and
- 2 there are functions  $h_1, \dots, h_n$  with  $h_i : V_{-i} \rightarrow \mathbb{R}$  such that  $p_i(v_1, \dots, v_n) = h_i(v_{-i}) - \sum_{j \neq i} v_j(f(v_1, \dots, v_n))$  for all  $i = 1, \dots, n$  and  $v_1, \dots, v_n$ .

**Note:**  $h_i(v_{-i})$  independent of player  $i$ 's declared preference  $\Rightarrow$   
 $h_i(v_{-i}) = c$  constant from player  $i$ 's perspective.

Utility of player  $i = v_i(f(v_1, \dots, v_n)) + \sum_{j \neq i} v_j(f(v_1, \dots, v_n)) - c =$   
 $\sum_{j=1}^n v_j(f(v_1, \dots, v_n)) - c =$  social welfare  $- c$ .

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**Note:**  $h_i(v_{-i})$  independent of player  $i$ 's declared preference  $\Rightarrow h_i(v_{-i}) = c$  constant from player  $i$ 's perspective.

**Utility of player  $i$**   $= v_i(f(v_1, \dots, v_n)) + \sum_{j \neq i} v_j(f(v_1, \dots, v_n)) - c = \sum_{j=1}^n v_j(f(v_1, \dots, v_n)) - c = \text{social welfare} - c.$

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## Theorem (Vickrey-Clarke-Groves)

Every VCG mechanism is incentive compatible.

## Proof

Let  $i$ ,  $v_{-i}$ ,  $v_i$  and  $v'_i$  be given. Show: Declaring true preference  $v_i$  dominates declaring false preference  $v'_i$ .

Let  $a = f(v_i, v_{-i})$  and  $a' = f(v'_i, v_{-i})$ .

$$\text{Utility player } i = \begin{cases} v_i(a) + \sum_{j \neq i} v_j(a) - h_i(v_{-i}) & \text{if declaring } v_i \\ v_i(a') + \sum_{j \neq i} v_j(a') - h_i(v_{-i}) & \text{if declaring } v'_i \end{cases}$$

Alternative  $a = f(v_i, v_{-i})$  maximizes social welfare

$$\Rightarrow v_i(a) + \sum_{j \neq i} v_j(a) \geq v_i(a') + \sum_{j \neq i} v_j(a').$$

$$\Rightarrow v_i(f(v_i, v_{-i})) - p_i(v_i, v_{-i}) \geq v_i(f(v'_i, v_{-i})) - p_i(v'_i, v_{-i}). \quad \square$$

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- So far: payment functions  $p_i$  and functions  $h_i$  unspecified.
- One possibility:  $h_i(v_{-i}) = 0$  for all  $h_i$  and  $v_{-i}$ .  
Drawback: Too much money distributed among players (more than necessary).
- Further requirements:
  - Players should pay at most as much as they value the outcome.
  - Players should only pay, never receive money.

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## Definition (individual rationality)

A mechanism is **individually rational** if all players always get a nonnegative utility, i.e., if for all  $i = 1, \dots, n$  and all  $v_1, \dots, v_n$ ,

$$v_i(f(v_1, \dots, v_n)) - p_i(v_1, \dots, v_n) \geq 0.$$

## Definition (positive transfers)

A mechanism has **no positive transfers** if no player is ever paid money, i.e., for all preferences  $v_1, \dots, v_n$ ,

$$p_i(v_1, \dots, v_n) \geq 0.$$

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## Definition (Clarke pivot function)

The **Clarke pivot function** is the function

$$h_i(v_{-i}) = \max_{b \in A} \sum_{j \neq i} v_j(b).$$

- This leads to **payment functions**

$$p_i(v_1, \dots, v_n) = \max_{b \in A} \sum_{j \neq i} v_j(b) - \sum_{j \neq i} v_j(a)$$

for  $a = f(v_1, \dots, v_n)$ .

- Player  $i$  pays the difference between what the other players could achieve without him and what they achieve with him.
- Each player **internalizes the externalities** he causes.

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## Example

- Players  $N = \{1, 2\}$ , alternatives  $A = \{a, b\}$ .
- Values:  $v_1(a) = 10$ ,  $v_1(b) = 2$ ,  $v_2(a) = 9$  and  $v_2(b) = 15$ .
- Without player 1:  $b$  best, since  $v_2(b) = 15 > 9 = v_2(a)$ .
- With player 1:  $a$  best, since  
 $v_1(a) + v_2(a) = 10 + 9 = 19 > 17 = 2 + 15 = v_1(b) + v_2(b)$ .
- With player 1, other players (i.e., player 2) lose  
 $v_2(b) - v_2(a) = 6$  units of utility.

⇒ Clarke pivot function  $h_1(v_2) = 15$

⇒ payment function

$$p_1(v_1, \dots, v_n) = \max_{b \in A} \sum_{j \neq 1} v_j(b) - \sum_{j \neq 1} v_j(a) = 15 - 9 = 6.$$

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## Lemma (Clarke pivot rule)

A VCG mechanism with Clarke pivot functions has no positive transfers. If  $v_i(a) \geq 0$  for all  $i = 1, \dots, n$ ,  $v_i \in V_i$  and  $a \in A$ , then the mechanism is also individually rational.

## Proof

Let  $a = f(v_1, \dots, v_n)$  be the alternative maximizing  $\sum_{j=1}^n v_j(a)$ , and  $b$  the alternative maximizing  $\sum_{j \neq i} v_j(b)$ .

Utility of player  $i$ :  $u_i = v_i(a) + \sum_{j \neq i} v_j(a) - \sum_{j \neq i} v_j(b)$ .

Payment function for  $i$ :  $p_i(v_1, \dots, v_n) = \sum_{j \neq i} v_j(b) - \sum_{j \neq i} v_j(a)$ .

Since  $b$  maximizes  $\sum_{j \neq i} v_j(b)$ :  $p_i(v_1, \dots, v_n) \geq 0$   
(no positive transfers).

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## Lemma (Clarke pivot rule)

A VCG mechanism with Clarke pivot functions has no positive transfers. If  $v_i(a) \geq 0$  for all  $i = 1, \dots, n$ ,  $v_i \in V_i$  and  $a \in A$ , then the mechanism is also individually rational.

## Proof

Let  $a = f(v_1, \dots, v_n)$  be the alternative maximizing  $\sum_{j=1}^n v_j(a)$ , and  $b$  the alternative maximizing  $\sum_{j \neq i} v_j(b)$ .

Utility of player  $i$ :  $u_i = v_i(a) + \sum_{j \neq i} v_j(a) - \sum_{j \neq i} v_j(b)$ .

Payment function for  $i$ :  $p_i(v_1, \dots, v_n) = \sum_{j \neq i} v_j(b) - \sum_{j \neq i} v_j(a)$ .

Since  $b$  maximizes  $\sum_{j \neq i} v_j(b)$ :  $p_i(v_1, \dots, v_n) \geq 0$   
(no positive transfers).

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## Proof (ctd.)

Individual rationality: Since  $v_i(b) \geq 0$ ,

$$u_i = v_i(a) + \sum_{j \neq i} v_j(a) - \sum_{j \neq i} v_j(b) \geq \sum_{j=1}^n v_j(a) - \sum_{j=1}^n v_j(b).$$

Since  $a$  maximizes  $\sum_{j=1}^n v_j(a)$ ,

$$\sum_{j=1}^n v_j(a) \geq \sum_{j=1}^n v_j(b)$$

and hence  $u_i \geq 0$ .

Therefore, the mechanism is also individually rational.  $\square$

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# Vickrey Auction as a VCG Mechanism



- $A = N$ . Valuations:  $w_i$ .  $v_a(a) = w_a$ ,  $v_i(a) = 0$  ( $i \neq a$ ).
- $a$  maximizes social welfare  $\sum_{i=1}^n v_i(a)$  iff  $a$  maximizes  $w_a$ .
- Let  $a = f(v_1, \dots, v_n) = \operatorname{argmax}_{j \in A} w_j$  be the highest bidder.
- Payments:  $p_i(v_1, \dots, v_n) = \max_{b \in A} \sum_{j \neq i} v_j(b) - \sum_{j \neq i} v_j(a)$ .
- But  $\max_{b \in A} \sum_{j \neq i} v_j(b) = \max_{b \in A \setminus \{i\}} w_b$ .
- Winner pays value of second highest bid:

$$\begin{aligned} p_a(v_1, \dots, v_n) &= \max_{b \in A} \sum_{j \neq a} v_j(b) - \sum_{j \neq a} v_j(a) \\ &= \max_{b \in A \setminus \{a\}} w_b - 0 = \max_{b \in A \setminus \{a\}} w_b. \end{aligned}$$

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# Example: Bilateral Trade



- Seller  $s$  offers item he values with  $0 \leq w_s \leq 1$ .
- Potential buyer  $b$  values item with  $0 \leq w_b \leq 1$ .
- Alternatives  $A = \{\textit{trade}, \textit{no-trade}\}$ .
- Valuations:

$$v_s(\textit{no-trade}) = 0, \quad v_s(\textit{trade}) = -w_s,$$

$$v_b(\textit{no-trade}) = 0, \quad v_b(\textit{trade}) = w_b.$$

- VCG mechanism maximizes  $v_s(a) + v_b(a)$ .
- We have

$$v_s(\textit{trade}) + v_b(\textit{trade}) = w_b - w_s,$$

$$v_s(\textit{no-trade}) + v_b(\textit{no-trade}) = 0$$

i.e., *trade* maximizes social welfare iff  $w_b \geq w_s$ .

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# Example: Bilateral Trade (ctd.)



- **Requirement:** if *no-trade* is chosen, neither player pays anything:

$$p_s(v_s, v_b) = p_b(v_s, v_b) = 0.$$

- To that end, choose Clarke pivot function **for buyer:**

$$h_b(v_s) = \max_{a \in A} v_s(a).$$

- **For seller:** Modify Clarke pivot function by an additive constant and set

$$h_s(v_b) = \max_{a \in A} v_b(a) - w_b.$$

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# Example: Bilateral Trade (ctd.)



- For alternative *no-trade*,

$$p_s(v_s, v_b) = \max_{a \in A} v_b(a) - w_b - v_b(\text{no-trade})$$

$$= w_b - w_b - 0 = 0 \quad \text{and}$$

$$p_b(v_s, v_b) = \max_{a \in A} v_s(a) - v_s(\text{no-trade})$$

$$= 0 - 0 = 0.$$

- For alternative *trade*,

$$p_s(v_s, v_b) = \max_{a \in A} v_b(a) - w_b - v_b(\text{trade})$$

$$= w_b - w_b - w_b = -w_b \quad \text{and}$$

$$p_b(v_s, v_b) = \max_{a \in A} v_s(a) - v_s(\text{trade})$$

$$= 0 + w_s = w_s.$$

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# Example: Bilateral Trade (ctd.)



- Because  $w_b \geq w_s$ , the seller gets at least as much as the buyer pays, i.e., the mechanism **subsidizes** the trade.
- Without subsidies, no incentive compatible bilateral trade possible.
- **Note:** Buyer and seller can exploit the system by **colluding**.

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# Example: Public Project



- Project costs  $C$  units.
- Each citizen  $i$  privately values the project at  $w_i$  units.
- Government will undertake project if  $\sum_i w_i > C$ .
- Alternatives:  $A = \{\text{project}, \text{no-project}\}$ .
- Valuations:

$$\begin{aligned}v_G(\text{project}) &= -C, & v_G(\text{no-project}) &= 0, \\v_i(\text{project}) &= w_i, & v_i(\text{no-project}) &= 0.\end{aligned}$$

- VCG mechanism with Clarke pivot rule: for each citizen  $i$ ,

$$\begin{aligned}h_i(v_{-i}) &= \max_{a \in A} \left( \sum_{j \neq i} v_j(a) + v_G(a) \right) \\ &= \begin{cases} \sum_{j \neq i} w_j - C, & \text{if } \sum_{j \neq i} w_j > C \\ 0, & \text{otherwise.} \end{cases}\end{aligned}$$

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# Example: Public Project (ctd.)



- Citizen  $i$  **pivotal** if  $\sum_j w_j > C$  and  $\sum_{j \neq i} w_j \leq C$ .
- **Payment function for citizen  $i$ :**

$$p_i(v_{1..n}, v_G) = h_i(v_{-i}) - \left( \sum_{j \neq i} v_j(f(v_{1..n}, v_G)) + v_G(f(v_{1..n}, v_G)) \right)$$

- **Case 1: Project undertaken,  $i$  pivotal:**

$$p_i(v_{1..n}, v_G) = 0 - \left( \sum_{j \neq i} w_j - C \right) = C - \sum_{j \neq i} w_j$$

- **Case 2: Project undertaken,  $i$  not pivotal:**

$$p_i(v_{1..n}, v_G) = \left( \sum_{j \neq i} w_j - C \right) - \left( \sum_{j \neq i} w_j - C \right) = 0$$

- **Case 3: Project not undertaken:**

$$p_i(v_{1..n}, v_G) = 0$$

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# Example: Public Project (ctd.)



- I.e., citizen  $i$  pays nonzero amount

$$C - \sum_{j \neq i} w_j$$

only if he is pivotal.

- He pays difference between value of project to fellow citizens and cost  $C$ , in general less than  $w_i$ .
- Generally,

$$\sum_i p_i(\text{project}) \leq C$$

i.e., project has to be subsidized.

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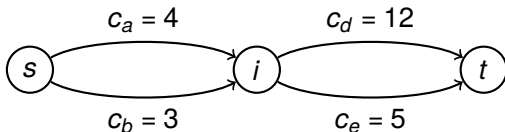
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# Example: Buying a Path in a Network



- Communication network modeled as  $G = (V, E)$ .
- Each link  $e \in E$  owned by different player  $e$ .
- Each link  $e \in E$  has cost  $c_e$  if used.
- **Objective:** procure communication path from  $s$  to  $t$ .
- **Alternatives:**  $A = \{p \mid p \text{ path from } s \text{ to } t\}$ .
- **Valuations:**  $v_e(p) = -c_e$ , if  $e \in p$ , and  $v_e(p) = 0$ , if  $e \notin p$ .
- **Maximizing social welfare:**  
minimize  $\sum_{e \in p} c_e$  over all paths  $p$  from  $s$  to  $t$ .
- **Example:**



# Example: Buying a Path in a Network (ctd.)



- For  $G = (V, E)$  and  $e \in E$  let  $G \setminus e = (V, E \setminus \{e\})$ .
- **VCG mechanism:**

$$h_e(v_{-e}) = \max_{p' \in G \setminus e} \sum_{e' \in p'} -c_{e'}$$

i.e., the cost of the cheapest path from  $s$  to  $t$  in  $G \setminus e$ .  
(Assume that  $G$  is 2-connected, s.t. such  $p'$  exists.)

- **Payment functions:** for chosen path  $p = f(v_1, \dots, v_n)$ ,

$$p_e(v_1, \dots, v_n) = h_e(v_{-e}) - \sum_{e' \neq e \in p} -c_{e'}$$

- **Case 1:  $e \notin p$ .** Then  $p_e(v_1, \dots, v_n) = 0$ .
- **Case 2:  $e \in p$ .** Then

$$p_e(v_1, \dots, v_n) = \max_{p' \in G \setminus e} \sum_{e' \in p'} -c_{e'} - \sum_{e' \neq e \in p} -c_{e'}$$

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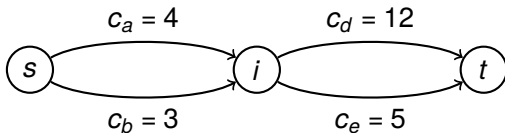
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# Example: Buying a Path in a Network (ctd.)



## ■ Example:



- Cost along  $b$  and  $e$ : 8
  - Cost without  $e$ : 3
  - Cost of cheapest path without  $e$ : 15 (along  $b$  and  $d$ )
  - Difference is payment:  $-15 - (-3) = -12$   
I.e., owner of arc  $e$  gets paid 12 for using his arc.
- **Note:** Alternative path after deletion of  $e$  does not necessarily differ from original path at only one position. Could be totally different.

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- New preference model: with **money**.
- VCG mechanisms generalize **Vickrey auctions**.
- **VCG mechanisms** are **incentive compatible** mechanisms maximizing social welfare.
- With **Clarke pivot rule**: even **no positive transfers** and **individually rational** (if nonnegative valuations).
- Various application areas.

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